



® **INTERNATIONAL EXHIBITION  
OF COMPONENTS,  
SEMIFINISHED PRODUCTS  
AND ACCESSORIES  
FOR THE FURNITURE INDUSTRY**  
**FIERA DI  
PORDENONE**  
**17-20 OCTOBER 2012**

**ExpoSicam srl**

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### APPLICATION FOR PARTICIPATION

We apply to participate as an exhibitor at **SICAM - International Exhibition of Components, Semifinished Products and Accessories for the Furniture Industry** - that will be held in Pordenone on 17-20 October 2012, declaring that we have read the General Regulation, accepted entirely without reservations (see backside). The application form must be duly filled out in every part and sent to the Organising Secretariat. Only the Organising Secretariat's written confirmation will close the contract.

#### COMPANY DETAILS

Manufactures  Importer or Agent

Company name.....

Street.....

.....Postal code.....

Town.....

Country.....

Phone.....

Fax.....

e-mail.....

Website.....

VAT n°.....

**In charge for the fair** Mr/Mrs.....

**e-mail to which send all official fair communications:**

#### NOTES

#### SIZE OF EXHIBITION STAND (matter to organizer's approval)

**15 m<sup>2</sup>** (7.700 € + VAT)  **60 m<sup>2</sup>** (22.800 € + VAT)

**30 m<sup>2</sup>** (12.100 € + VAT)  **90 m<sup>2</sup>** (29.400 € + VAT)

**45 m<sup>2</sup>** (17.800 € + VAT)

#### The application fee includes:

exhibition space and equipment, catering for exhibitors and visitors, exhibitor's and parking badges, catalogue entry, stand cleaning, etc. (see General Regulation, § 4).

#### TERMS OF PAYMENT

**Companies with foreign VAT numbers are exempt from VAT pursuant to article 7-ter of Presidential Decree no. 633/1972 and subsequent amendments.**



**Deposit of 20% + VAT together with the application, the remaining 80% + VAT has to be paid within 21st June 2012. For the applications arriving after that date will have to be paid the whole amount due + VAT.**

Cheque attached € .....

Copy of bank remittance attached € .....

Cheque or remittance to be drawn on:

**ExpoSicam Srl - Via A. Stoppani sn - 23801 Calolziocorte (LC)  
P.IVA/C.F 03083760136**

Bank details:

**Banca Popolare di Sondrio c/c n. 023-0003204/36  
IBAN IT57E056960160000003204X36  
BIC/SWIFT POSOIT22MIL**

Date.....Signature/Seal.....

I declare that I have examined the General Regulations stated on the back and that, pursuant to articles 1341 and 1342 of the Italian Civil Code, I specifically approve the clauses indicated under points 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22.

Date.....Signature/Seal.....

#### PRODUCT LISTING

##### Chemical products **500**

Adhesives + glues **504**   
Lacquers + stains **512**   
Resins **508**

##### Elements and systems **100**

Cooker hoods **108**   
Dish-drainers **156**   
Domestic appliances **124**   
Drawer + drawer runners **116**   
Drawer inserts **128**   
Fittings for swivel chairs **112**   
Furniture feet, furniture rollers **144**   
Furniture roller-blinds **104**   
Glass-elements + mirrors **120**   
Interior fittings for cabinets **152**   
Lighting-systems **160**   
Pneumatic springs **136**   
Recess-systems **164**   
Sinks for kitchen/bathroom **132**   
Spring units **140**   
Waste-bins **148**

##### Fabrics and leathers **900**

Artificial leather **916**   
Bonded fabrics **924**   
Leather **912**   
Matress ticking **904**   
Micro fibre materials **908**   
Printed fabrics **932**   
Special webs **928**   
Upholstery fabrics **920**

##### Fittings **200**

Faucets **216**   
Functional fittings **208**   
Locks + locking systems **220**   
Metal wirework **204**   
Ornamental fittings **212**

##### Interior decoration **600**

Floors **608**   
Panels **604**   
Profile systems **612**

##### Materials **400**

Auxiliary materials **436**   
Bars **404**   
Boards **428**   
Compound materials **420**   
Covering materials **424**   
Edge strips **416**

Edges **408**   
Profiles **432**   
Trimmings **412**

##### Semifinished products **700**

Bed-bases and accessories for beds **736**   
Components for office furniture **706**   
Furniture door fronts **704**   
Inlets and pillows **720**   
Postforming-elements **712**   
Prefabricated semifinished products **724**   
Ready-to-assemble elements **708**   
Show-wood-shells **740**   
Spring bases, spring cores, spiral nets **716**   
Table frames **748**   
Tabletops **732**   
Upholstery frames **744**   
Worktops **728**

##### Surfaces **800**

Décor papers printed **808**   
Décor papers solid colours **804**   
Foils **812**   
Laminates **820**   
Veneers **816**

##### Upholstery materials **300**

Felts **308**   
Foam rubber and expanded plastics **320**   
Shaped upholstery **312**   
Upholstery blanks **316**   
Upholstery products **304**

##### Services **960**

Engineering and consulting **964**   
Organizations **968**   
Software solutions **972**   
Technical Press **976**

##### Others **990**

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## GENERAL REGULATION

### 1. Name

The event is of a specialised nature and its title is SICAM 2012, International Exhibition of Components, Semifinished Products and Accessories for the Furniture Industry

### 2. Venue, dates and times

The event will take place in the Pordenone Exhibition Centre from 17th to 20th October 2012.

Visitors' access will be from 9.30 a.m. to 6.30 p.m., the halls will be open for exhibitors from 8.30 a.m. to 7.30 p.m. (Saturday closing time 5.00 p.m.).

### 3. Participants

All manufacturers, Italian or not, of products on the Product List are eligible to participate as exhibitors, together with representatives and agents of such manufacturers. Representatives and agents may participate in the Exhibition under their own company name. Also admitted as participants, at the Organisers' entire discretion, are trade press publishers, public bodies, associations, institutes and other manufacturing or trade bodies which are in any way recognised as promoting, supporting or designing (as their main activity) goods connected with or similar to the Exhibition's product categories and in keeping with its characteristics.

### 4. Exhibitors' fees

• 15 m <sup>2</sup> package	7.700 € (+ VAT)
• 30 m <sup>2</sup> package	12.100 € (+ VAT)
• 45 m <sup>2</sup> package	17.800 € (+ VAT)
• 60 m <sup>2</sup> package	22.800 € (+ VAT)
• 90 m <sup>2</sup> package	29.400 € (+ VAT)

Companies with foreign VAT numbers are exempt from VAT pursuant to article 7-ter of Presidential Decree no. 633/1972 and subsequent amendments.

This package price includes: exhibition space with modular fittings, strip-lighting false ceiling, wall-to-wall carpet for all hall areas, spot lighting, mains power sockets on request, service bar and restaurant, reception, secretarial service, meeting rooms, press office, advertising, entry in the official catalogue, cloakroom, car parking, security service.

### 5. Acceptance of entry terms

Presentation of the entry application form entails, in addition to meeting the requirements of § 3 above, acceptance of these General Regulations in their entirety, as well as all rules and standards issued subsequently for the Exhibition's organisation and functioning.

The application further constitutes a firm commitment on the part of the applicant to taking part, and establishes precedence so far as the organisers are concerned in the consideration of requests for space.

No application will be entertained unless properly filled in, signed and accompanied by a cheque or copy of bank transfer in payment of the 20% deposit as required by the rules.

The Organisation will communicate its decision regarding the acceptance or refusal of the participation application. Said decision is final and does not even have to be justified. In case of denial, the applicant shall not be entitled to any compensation and/or indemnity and/or reimbursement of expenses, without prejudice to the right to return of the sums already paid.

### 6. Entry Procedure

For proper participation in the Exhibition the following documents must be sent to ExpoSicam Srl, Via Carducci 12, 20123 Milan, Italy:

- completed entry application form (all sections), plus cheque or copy of bank transfer in payment of the 20% deposit + VAT, made payable to ExpoSicam Srl;
- Product List, all sections completed;
- A copy of the Company Registration certificate (in Italy, Chamber of Commerce Industry Agriculture and Crafts registration certificate).

For representatives and agents, in addition to the above documentation:

- An entry application for each firm represented, all sections completed;
- copy of or extract from the appointment mandate for each individual firm represented.

### 7. Payments

At the time of sending the entry application, proof of payment of the deposit (20% of the whole amount due + VAT if applicable) must also be enclosed: either a cheque or a copy of the bank transfer document, payable to:

ExpoSicam Srl

Via A. Stoppani sn - 23801 Calolziocorte (LC)

C.F./P. IVA 03083760136.

The balance (80% + VAT if applicable) must be paid not later than 21st June 2012, otherwise the participation will be cancelled and the deposit lost.

### 8. Transfer and cancellation

The transfer of all or part of the exhibition space, even free of charge, is strictly prohibited.

Any exhibitor unable, for legitimate and documented reasons, to participate in the Exhibition may until 21<sup>st</sup> June 2012 request cancellation of their commitment, on forfeiture of the deposit paid at the time of application. Exhibitors cancelling after that time will be obliged to pay the whole fee for the exhibition space booked.

Decisions as to the legitimacy of reasons preventing an exhibitor participating in the Exhibition shall be at the Organisers' sole discretion.

### 9. Allocation of exhibition space

The exhibition spaces are distributed at the sole discretion of the Organisers, and will take account of the following:

- proper completion of the application and payment of the deposit;
- the date of presentation of the application;
- the space available.

The Organisers shall also try, as far as possible and within the limits of availability, and without prejudice to its freedom of choice and the absence of any and all obligation to provide justification, to accommodate the preferences expressed by applicants, but without disregarding the general benefit of the Exhibition on that account; the Organisers reserve the right to change or modify the exhibition space assigned. The Organisers reserve also the right to assign the allocated space to other exhibitors if the payment of the balance has not been made within the deadline mentioned in the General Regulations. The participants must observe all safety regulations in force, none excepted. They explicitly relieve the Organisation from all liability with regard to third parties and shall in any case be liable for any damages caused by the non-observance of themselves or of their employees/appointees of the safety regulations, imprudent or improper use of machinery, materials and equipment ensuing to themselves, to the Organisation and to third parties.

### 10. Installation

During the days allocated for installation and dismantling of the stands within the halls, it is strictly forbidden to use any machinery which produces dust, without provision of suitable dust-extraction devices.

The display of any sort of machinery is strictly forbidden.

Stand installation is provided directly by the Organisers together with wall-to-wall floor covering in moquette and a false strip-light ceiling. This ceiling must in no circumstances be altered, manipulated or removed by the exhibitors, nor may it be used as a support for posters, graphic displays or similar purposes. Furthermore, work involving the regulation of the lighting installed on this ceiling and work involving the installation of electrical conductors may only be carried out by the Exhibition Organisers' staff.

In exceptional cases, in view of special requirements for product display, the possibility of allowing the use of display components other than those provided by the Organisers may be considered. Requests for such exceptions should be sent to the Organising Secretariat, to arrive by 2nd July 2012, accompanied by a detailed drawing; these requests will be determined at the Organisers' sole discretion.

In no circumstances will any exceptions be allowed to the main or special parameters for the Exhibition, which are as follows:

- the maximum height for any display component is 2,25 m;
- the abutting sides of stands will be equipped preliminary with partition walls. The sides towards passageways will have to be kept predominantly free (minimum 50% of each side);
- the hall flooring is entirely covered by a moquette which has not to be removed or covered in any way
- the display components have to be self-supporting (borders, frames and ceilings or similar elements are not allowed)

### 11. Catalogue

The Official Exhibition Catalogue will be printed and distributed without engaging the Organisers or the Publisher in any liability. Exhibiting firms will have right to an entry giving company name, company registered office, and code numbers for the products exhibited.

The data published in the Official Exhibition Catalogue are directly registered by the exhibitors on their own responsibility. The Organisers will also be able to arrange, directly or indirectly, for the production and distribution of other publications of various kinds, and reserve the right to use such publications to illustrate and advertise the Exhibition at any time and in any surroundings, in Italy or elsewhere.

### 12. Protection of the property

The individual exhibitors are responsible for protection of their own property.

### 13. Security

The Organiser will provide ordinary, general day and night security cover, but declines all responsibility including liability for "natural occurrences and force majeure".

Security cover applies to the building as a whole, but does not cover the individual stands. If individual exhibitors see the need for a security service for their own stands, the Organisers can provide names of authorised security companies on request.

### 14. Insurance

The Organisers will arrange third-party (civil liability) insurance.

Exhibited objects and materials are not covered by this insurance: these will need to be insured under policies taken out by the individual exhibitors.

### 15. Liability

The Organisers and the Pordenone Exhibition Centre accept no liability for losses of any kind whatsoever, and in particular shall not be responsible for loss of or damage to the objects exhibited or for loss or damage caused by others, save where grave negligence is proved against the Organisers, the Pordenone Exhibition Centre, or their appointees or or of employees. The participant will be liable to the Organisation for all damages to things exhibited, to equipment and to people directly or indirectly attributable to the participant, and shall also be liable for whatever the Organisation must pay for compensation and/or indemnity to any third party generally speaking due to the participant's conduct or fault, without any exception or limitation.

### 16. Prohibitions

In addition to those already set out in the specific articles, the following general prohibitions apply:

- the sale of products with delivery on the spot is forbidden;
  - the display of prices is forbidden;
  - no exhibitor, exhibitor's employee, or visitor may remain at the stands or within the perimeter of the Exhibition outside the Exhibition's set hours without special authorisation from the Organising Secretariat;
  - no material may be brought into the Exhibition which smells bad, or is in any way hazardous or liable to cause damage, injury or annoyance; this prohibition is in addition to all laws, regulations and special provisions applying to meetings in public places;
  - all sound production equipment is forbidden, including radio receivers. The secretariat may use the installed loudspeakers for official announcements of general interest, or in any emergency;
  - the trade marks for the Exhibition Centre, the Organising Secretariat and the Exhibition may not be used without written authorisation;
  - exhibiting firms are forbidden to have advertisements outside the pavilions or moving in the aisles, streets or neighbourhood of the Exhibition District, and the distribution of objects which constitute advertising vehicles is likewise forbidden. No posters concerning competitions or prizes offered by firms, organisations, or by daily, weekly or specialised publications, may be displayed within the exhibition spaces.
- Contravention of the above rules will lead to penalties in addition to exclusion from the Exhibition in future years.

### 17. Promotional activities

In addition to the obligation of compliance with legal and public safety requirements, promotional activities, distribution of advertising material etc, which may only be conducted within the promoter's own exhibition space, must be such as not to injure, damage, disturb or annoy the other exhibitors or the visitors.

### 18. Photography and reproductions

Stands and exhibited products may not be photographed, filmed, drawn or recorded in any way without the authorisation of the exhibitors concerned and of the Organising Secretariat. The Organisers cannot however be held liable for any contraventions by third parties.

However, the Organising Secretariat itself reserves the right to record, or to authorise the recording of, general or detailed views, outdoor or indoor, for the purposes of a proper record of the Exhibition.

No photographic or cinematographic equipment may be brought within the perimeter of the Exhibition without the Organising Secretariat's written permission. A copy of every authorised record must be supplied to the Organising Secretariat.

### 19. Privacy of Personal Data Act 196/03

For the purposes of the [Italian] Privacy of Personal Data Act 196/03 notice is hereby given that the signing of the General Regulations constitutes consent, freely expressed in specific form and documented in writing, to the handling of the above data by our company and its appointed staff.

### 20. Amendments to the Regulations

The Organisers reserves the right to make such rules and standards as they think fit - even in derogation of these General Regulations - for the proper regulation of the Exhibition and the services within it (e.g. Exhibitor's Vademecum). Such rules and standards shall have equal validity with these General Regulations and shall accordingly be similarly binding. In the event of contravention of any part of these General Regulations, the Organisers also reserve the right to expel any exhibitor from the Exhibition, in which case the expelled exhibitor shall not be entitled to any manner of refund or compensation.

### 21. Force majeure

The Exhibition may be postponed or suppressed altogether in the event of force majeure or any cause outside the Organisers' control.

The Organisers shall not be liable for damages on any grounds.

### 22. Complaints

Any complaints must be made in writing not later than eight 8 days from the discovery of an alleged deficiency or defect(s), and at all events within 8 days of the end of the event. Any breach of any clause of these regulations may result in the participant's immediate exclusion, without this entitling the participant to reimbursement of the sums paid or to compensation and/or indemnity for damages the participant claims to have sustained.

The Court of Milan shall have sole jurisdiction and venue over any controversy, with any and all other concurrent Courts excluded, and the Italian text of the General Regulations shall be authoritative.